

We see IT differently

Harness the power of Big Data to unlock customer insights

Data Driven decisions in Retail
is the game-changer



uni.systems
Data & Analytics



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In our digital era, with ever-evolving consumer behavior, Big Data is definitely a game-changer for any retail company that wishes to quickly adapt to new market trends, respond to customers' needs and be truly competitive.

Our Retail Data Analytics offering enables you to build an end-to-end data-driven strategy, based on market's best practices and state-of-the-art technologies. Our team of data experts design your modern Big Data Environment and leverage Data Science and Machine Learning to support the discovery of hidden customer insights, trends and patterns that reveal marketing opportunities and enhance customer experience.

We unlock opportunities by leveraging your data

- ▶ **Customer Segmentation** to create personalized offers and optimize your marketing budget.
- ▶ **Market Basket Analysis** to drive e-shop recommendations and boost cross/up selling.
- ▶ **Churn Prediction** to prevent sales loss and retain customers.
- ▶ **Sentiment Analysis** to see how your customers perceive your brand and what they talk about.

Why to invest on Customer Analytics?

- ▶ Create personalized products, services & marketing actions to increase customer loyalty.
- ▶ Optimize promotional investments to the right customers.
- ▶ Identify the most profitable segments and target them to boost profit or shift others into this segment.
- ▶ Enhance cross-selling by recommending to customers the products that meet their needs.

Use Customer Analytics to create highly personalized customer experiences and reduce your marketing cost through:

- ▶ Relevant e-shop recommendations
- ▶ Personalized offers & customized communication
- ▶ In-store product placement & catalogue design enhancement

Our experienced Business Analysts, Big Data Engineers, Data Architects and Data Scientists are ready to design, implement, deploy and support any Big Data Analytics project with diligence and flexibility.

